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DCI/IC-73-0601

20 JUN 1973

MEMORANDUM FOR: General Allen

SUBJECT : Management of Finished Intelligence
Production

1. One of the first tasks the PRG undertook was an analysis of intelligence production to verify our impression that considerable production by "inappropriate" agencies takes place in the community. Based on the substantive expertise of the first members of my staff to come aboard, we looked at production over a one year period in several areas of the world. The results of the reviews for Latin America and SEA have been completed and are attached (Tabs A and B). We have a study on production in the Soviet area underway, and results of a Middle East Study, currently in abeyance, support the findings of the Latin and SEA studies.

2. The findings are:

a. There is considerable production in the community by other than the most "appropriate" agency.

b. Had agencies, particularly DIA and State, produced what they should have produced and not what they should not have produced, the "inappropriate" producer category drops to near zero.

c. There is currently no satisfactory way for production managers to know what production is proposed and in work.

3. A lot of the problems in findings 2a and 2b, above would be solved if we had a way around 2c, and I think we do. What we are suggesting is a "before-the-fact"

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Intelligence Production Registry File. This file could eventually be a part of COINS. The file would provide production managers with a continuing schedule of finished intelligence production both proposed and in work. The file would provide a listing by country, region, and/or special subject of proposed finished intelligence production by each addressee agency. The file would indicate the title of the proposed publication with sufficient title expansion to identify content, the anticipated publication date, project officer, and some other administrative data. Coordination could then take place to create a community product, narrow the scope of products so that several agencies could address subjects within their primary interest, or cancel production where an adequate product was already in work. The file could be updated by secure telephone to a central point of contact within the IC Staff. Initially, the COINS file itself would be updated twice weekly to show additions, deletions, and changes.

4. In order to get community reaction to the Intelligence Production Registry File, recommend your signature on the letter attached at Tab C. As indicated in that letter, we will be prepared to test the file manually before undertaking the detailed programming involved with the COINS file.

[Redacted Signature Box]

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[Signature] Daniel O. Graham
Major General, USA

IC/PRG/[Redacted] 6/19/73
Dist:

Orig.-Addressee

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